**paul stabbert**

https://www.linkedin.com/in/paul-stabbert-1192a958/

pfstabbert@gmail.com

(253) 720-3097

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| **PROFESSIONAL HIGHLIGHTS**   * Over 25 Successful years of professional & strategic sales, marketing and operational leadership experience * Effective leader driving and creating an inclusive culture in teams of diverse backgrounds. * Freight Forwarding and Logistics Services Subject Matter Expert   *Toyota Lift Northwest*  *2018-2019*  *Territory Manager*  *Provide Material Handling Solutions for businesses and for applications of all sizes in Kent, WA.*  *Emergency Food Network – Lakewood, WA*  *2017 to 2018*  *Director of Operations*  Leads and directs the department strategic vision. Manages and oversees daily warehouse & logistics operations while exceeding client’s expectations by improving processes and positively affecting organizational transformation. Fosters a culture of transparency and teamwork to develop solutions to improve operational effectiveness. Cultivate and develop long-term relationships with NEW Emergency Food Network donors and contributors by presenting our organization value proposition to the community and maintaining our agency’s strategic objectives. Manage organizational capital improvement initiatives. Maintain and manage supplier relationships. Also responsible for United Way fleet operations management.  *Soniq Transportation – Kent , WA*  *2016-2017*  *Third Party Logistics Account Manager*  *Created Logistical solutions for global third party logistics (3PL) providers.*  *EZXpeditors Incorporated Seattle, WA*  *1998 to 2015*  *Chief Executive Officer - Partner*    While serving as the Chief Executive Officer and Partner for *EZXpeditors Incorporated*, I was r**ecognized as a successful leader** of the largest Air Cargo Services provider of time-definite delivery and pick-up services for packages, parcels, goods and equipment in Western Washington,, supporting *Sea-Tac International Airport* for more than 200 clients.  **Held bottom-line accountability** for the business and led strategic initiatives including delivery logistics, budget & sales forecasting, operations, vendor and customer negotiations, marketing, and personal & property safety. I also was responsible for the human resource management role, including staffing, employee training & development, supervisory and evaluations, payroll and employee benefits, and federal, state & local regulatory compliance.  Sold equity interest for a profit and to explore new career opportunities in October 2015. |

**COMMUNITY ENGAGEMENT**

* **Member Steilacoom Kiwanis Club, Children’s Easter Egg Hunt Chair 2019**
* **Board of Directors & Member Transportation Club of Tacoma**
* **Member Transportation Club of Seattle**
* **Member Tacoma Athletic Commission**
* **Volunteer Puyallup and Steilacoom Food Banks**